



Special Edition September/October 2004

Volume 04 • Number 7/8

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Proudly Serving Charitable Gambling Organizations Throughout Minnesota

Minnesota Gambling Control Board Legislative Initiatives

On Monday, October 18, 2004 the Minnesota Gambling Control Board moved to approve the following initiatives with further study:

Legislative Policy Initiatives Staff Recommendations

1 Technical/Housekeeping items

- * Modify definitions (non-controversial)
 - 349.12 Subd. 25 (a)(2)(3) - remove “physical/mental”
 - 349.12 Subd. 25 (b)(3) iii - remove PTSS
- * Remove Obsolete language
 - 349.162 Subd. 1(b) - Unused registration stamps
- * Clarify language
 - 349.151 Subd. 4(b) - add “distributor salesperson”
 - 349.163 Subd. 3(c) - no paragraph “(h)” s/b “(d)”
 - 349.1711 Subd. 1 - change signature requirements

2 Bingo Reform

- * Modify existing statutes to reflect:
 - Elimination of Bingo Hall Licenses
 - Reduces Fees (\$36,000)
 - Add Bingo sites under premises permits
 - New rent allowances
 - Current limits established in Rule
 - Actual rate/method to be determined

3 Local Government Regulation

- * Clarify statutes involving local regulation
- * Revise local fee structure
 - Limit local investigation fees
 - Limit 3% fee to cities of the first class

- * Stipulate reporting requirements (>1%)
- * Certified training for local regulators

4 Limit Allowable Expenses

- * 55% of gross profits allowed for expenses
- * Rule allows for cumulate expenses...
- * Modify statute to stipulate “annual”
- * Limit negative expense reimbursements

5 Lawful Purpose Donations - clarify

- * A-2 - Allow for expenditures for goods/services
- * A-3 - Changes covered under “housekeeping”
- * A-6 - Remove “humanitarian” (Military only)
- * A-6 - (iii) Add “support services” to members of the armed services and their families
- * A-9 - Allowance for rental housing
- * A-12 - Remove (Audit expense)
- * A-20 - (New) Individual recognition for Volunteer Services (Humanitarian)

6 Legislative Audit Recommendations...

- * Placeholder of anticipated recommendations..

The Minnesota Gambling Control Board is seeking input on their legislative initiatives so if you have any questions, comments, or concerns we definitely recommend that you contact them.

Summary of GCB Policy Initiatives

- Housekeeping items... (Non-controversial)
- Bingo Reform (Licensing and rent changes)
 - Local Government Regulation (Modify)
- Allowable Expenses (Establish annual limits)
 - Lawful Purpose Donations (Clarify uses)
- Legislative Audit Recommendations (open)

2004 ACM Membership Information

Your \$200.00* Membership Dues Provide Your Organization With:

1. A subscription to the ACM Newsletter to keep you better informed.
2. Legislative Updates & Alerts during Minnesota Legislative Session.
3. Regular information updates and technical assistance.
4. A voice to the Minnesota Legislature, the Minnesota Lawful Gambling Control Board, and the United States Congress.
5. Periodic surveys for the purpose of collecting information to be forwarded to the legislature and Gambling Control Board with results reported in the ACM Newsletter.
6. A 2004 Membership Certificate.
7. Membership discount for The 14th Annual Minnesota Lawful Gambling Convention & Expo in Duluth, Minnesota (November 18-19-20, 2004).

8. Newsletter and information is sent to the Gambling Manager at the address you give us on the ACM Membership Registration Form.

To ensure proper credit you must completely fill out the Membership Registration Form below and mail to:

**Allied Charities Of Minnesota (ACM)
PO Box 583174
Minneapolis, MN 55458-3174**

Your 2004 Membership Certificate will be sent to you along with a paid receipt when we receive your Membership Registration Form and payment.

If you have any questions about joining ACM please feel free to contact us at 612-659-8399.

***2004 ACM Membership Dues are payable from gambling funds as an allowable expense.**

2004 Allied Charities Of Minnesota Membership Form

___ \$200.00 Check enclosed ___ New ___ Renewal

Gambling License #: _____ (example 01104)

Gambling Manager: _____

Organization Name: _____

Address: _____

City/State/Zip: _____

Gambling Manager Phone: (_____) _____ Organization's Phone: (_____) _____

Membership Year: **Renewals - 12 months** from expiration date of 2003 membership.
New - 12 months starting with postmark month on return envelope with form & dues.

Charitable Gambling Organizations Must Act On Expansion Issue

With the 2004 general election behind us now is the time to start planning for the 2005 legislative session. ACM has been working with the Gambling Control Board on their legislative package, and will be working to finalize our legislative initiatives during the Convention and Expo in Duluth the end of November.

In past years we have heard of plans to expand gambling, but didn't take them too seriously because of the general lack of support across both aisles of the legislature. But, that is changing very rapidly and any discussions should be taken very seriously.

The ongoing discussions on expanding gambling in the state, with or without the Indian Tribal Councils' agreement, could be one of the most damaging things to happen to our industry since the actual legalization of casinos by the Federal Government in the late 80's.

Discussions and meetings on gambling expansion in Minnesota are currently taking place at the highest levels of state government. We are concerned that these meetings are taking place without any discussion on how it will impact charitable gambling in Minnesota. Clearly, any expansion, be it allowing the Indian Casinos new games, or a casino or two or three authorized by the state legislature, is sure to very negatively impact charitable

gambling in Minnesota.

Who do you suppose is going to pick-up the unmet needs in our communities caused by our revenues going down due to a gambling expansion?

Charitable gambling organizations across Minnesota need to begin discussion with YOUR House and Senate members NOW to be sure we are not left out of any plan to expand gambling in Minnesota. Your existence as a community resource will depend on it! If an expansion of gambling comes to Minnesota, we need to be sure we are held harmless in those expansion plans and be given the flexibility to compete with these new games or casinos.

ACM is in the process of meeting with the various political leaders in state government and will report back to you at the Convention and Expo on specific recommendations about what we need to be doing to ensure we are not forgotten in the rush to expand gambling.

Meanwhile, you must be talking to YOUR representatives at the local level and find out what they are thinking regarding the expansion issue and communicate with them the urgency and danger that this issue presents to our industry and their local communities.

Court Of Appeals Rules On Souvenir Milkcaps

On October 12, 2004, the Minnesota Court of Appeals ruled that the Minnesota Souvenir Milkcap Scratch Game was an illegal lottery. The opinion affirmed the decision of Ramsey District Court Judge Salvador Rosas, who last February concluded that the Milkcap scratch game was a lottery and not an in-package chance promotion. In its opinion, the Court of Appeals said that in order for a promotion to qualify as an in-package chance promotion, it must include in the package a legitimate, valuable product. The "milkcaps" sold as a part of the Minnesota Souvenir Milkcap scratch game were not a valuable product, and in fact, were worthless.

The Court of Appeals found the decision of the Wisconsin Court of Appeals concerning a similar product of "limited usefulness." According to the Court, the Wisconsin case was decided on the failure of the State of Wisconsin to prove its case. The State of Minnesota, on the other hand, "vigorously contested issues that went unlitigated" in the Wisconsin case.

The sponsors of the Minnesota Souvenir Milkcap Scratch Game have until November 11, 2004 to ask the Supreme Court to review the decision. Supreme Court review is discretionary and if declined, the opinion of the Court of Appeals stands.

ACM Newsletter Advertising

Issue	Deadline	Width x Height	Single Issue	4 Issues+
September/October 2004	Monday, October 18	7-1/2" x 2-1/4"	\$ 75	\$ 50
November/December 2004	Monday, December 20	7-1/2" x 4-1/2"	\$120	\$ 80
January/February/March 2005	Monday, March 21	7-1/2" x 9-5/8"	\$180	\$120

Ads must be prepaid. 33.3% discount for 4 or more issues. To receive discount for 4 issues+ must receive payment in full for desired # of issues.

Prices based on camera-ready (black-on-white) artwork or PDF or EPS files. Must receive artwork and payment by deadline for next issue.

2004 ACM Membership Report

(as of 10/31/04)

Members

2003 Members - 988

Expires	Total	Renewed	
December 03	102	98	96%
January 04	115	112	97%
February 04	62	60	97%
March 04	32	31	97%
April 04	27	27	100%
May 04	57	54	95%
June 04	65	61	94%
July 04	62	59	95%
August 04	111	98	88%
September 04	139	127	91%
	772	727	94%
October 04	162	140	86%
November 04	54	31	57%
	988	898	91%

Expired from 2003 - 45

New 2004 Members - 23

Current Members - 966

Associate Members

2003 Associate Members - 93

Expires	Total	Renewed	
December 03	3	3	100%
January 04	3	2	67%
February 04	10	10	100%
March 04	10	10	100%
April 04	7	7	100%
May 04	2	2	100%
June 04	14	13	93%
July 04	5	5	100%
August 04	4	4	100%
September 04	13	13	100%
	71	69	97%
October 04	18	14	78%
November 04	4	2	50%
	93	85	91%

Expired from 2003 - 2

New 2004 Associate Members - 3

Current Associate Members - 94

A Special Thanks To All Our Members & Associate Members

Your Support Is Greatly Appreciated!!!

2004 Convention & Expo Update

The 4-page green insert in this newsletter contains complete information and registration materials for The 14th Annual Minnesota Lawful Gambling Convention & Expo being held November 18-19-20, 2004 at the Duluth Entertainment Convention Center (DECC) in Duluth, MN. As of 11/3/04 we have received 1,913 attendee registrations (493 organizations/8 companies/41 exhibitors).

Please note that we have **EXTENDED** the Early Bird Registration Deadline to a postmark by Thursday, November 11, 2004. After this date you must register on-site and pay the higher on-site registration fees. **If you can send in your Early Bird Official Registration Forms prior to the EXTENDED deadline date it would be much appreciated so we can better plan the final details of the Convention & Expo.**

The 2004 Convention & Expo Confirmation & Information Packets will be mailed out to all registered attendees on Wednesday, November 10, 2004. The Confirmation Packets for all attendees will be sent to the address that was listed on your Organizations/Companies Early Bird Official Registration Form. We apologize in advance for any typos/misspellings of attendee names, organization/company names & addresses. **Corrections can be made if notified by Saturday, November 13, 2004.**

Remember that cancellations will only be accepted until Saturday, November 6, 2004. No refunds after Saturday, November 6, 2004. Substitutions can be made at no charge at any time.

If you made a room reservation(s) using the Duluth CVB Housing Bureau and have not received an acknowledgement of your reservation(s) from the Duluth Convention & Visitors Bureau you should IMMEDIATELY contact the Duluth Convention & Visitors Bureau at 1-800-438-5884 (ext. 111 - Nicole Eld). If you received an acknowledgement from the Duluth CVB but have not received a confirmation from the hotel/motel you should contact the hotel/motel directly at this time to confirm your reservation(s). Also, please note if you reserved multiple rooms that a room list of actual occupants MUST be provided to the hotel/motel at least 7 days prior to arrival.

On page 7 you will find a complete list of the 48 Convention & Expo Exhibitors registered as of 11/3/04.

A Revised Seminar & Workshop Schedule can be found on pages 10 & 11. On pages 8, 9, 12, 13, & 14 you will find the revised seminar and workshop topics (and topic descriptions) being offered at this years Convention & Expo. *If you are interested in class #31 Revenue's Tax Return Preperation (see page 12) you must pre-register for this class BEFORE the Convention & Expo, by calling Revenue at 651-297-1772 or e-mail Revenue at: lawfulgambling.taxes@state.mn.us Please leave your name, phone number and the number of people attending.*

If you have any questions about the 2004 Convention & Expo please feel free to contact us at 612-659-8399.

Surething Software
Ad

Minnesota's 8 Active Manufacturers (from GCB as of 11/3/04)

ACM Associate Member as of 10/31/04

2004 ACM Convention & Expo Exhibitors

American Games Inc
504 34th Avenue
Council Bluffs IA 51501
712-366-9553

Arrow International Inc
9900 Clinton Road
Brooklyn OH 44144
216-961-3500

Bingo King (Trade Products)
301 Louth Street
St. Catharines ONT L2S 3V6
800-465-1700/905-687-1700

Douglas Press Inc
2810 Madison Street
Bellwood IL 60104
708-547-8400

International Gamco Inc
9335 N 48th Street
Omaha NE 68152
402-571-2449

J & M Printing Inc
407 Hwy 13 East PO Box 248
Gwinner ND 58040
701-678-2461

Technik Manufacturing
1005 - 17th Street
Columbus NE 68601
402-564-3191

Universal Manufacturing
5450 Deramus
Kansas City MO 64120
816-231-2771

Please Support The
MANUFACTURERS Who
Support Allied Charities
Of Minnesota!

Minnesota's 18 Active Distributors (from GCB as of 11/3/04)

ACM Associate Member as of 10/31/04

2004 ACM Convention & Expo Exhibitors

Bass Gambling Supplies
8455 Center Drive
Spring Lake Park MN 55432
763-786-7065

Ben's Wholesale
84 Erickson Road
Esko MN 55733
218-879-5765

Brainerd Games
5594 Brook Creek Road
Brainerd MN 56401
218-829-3252

Central Gaming Service
1822 30th Street S
St. Cloud MN 56301-9027
320-202-1865

Centre Jobbing
223 S Main Street
Sauk Centre MN 56378
320-352-2009

Donahue Distributing
8470 Center Drive NE
Spring Lake Park MN 55432
763-784-0136

Drew Naseth Company
3050 E 197th Street
Faribault MN 55021
507-332-8062

Five Star Gaming
1203 Thompson Avenue
South Saint Paul MN 55075
651-552-7333

Gopher Broke
3775 Cranbrook Drive
White Bear Lake MN 55110
651-426-7897

H & H Sales Incorporated
15476 170th Avenue NE
Thief River Falls MN 56701
218-681-1788

Lien Games Incorporated
2610 20th Avenue S
Moorhead MN 56560
218-233-3070

M Peters Enterprises
112 5th Avenue SE
Waseca MN 56093
507-835-5624

Mr. Ed's Bingo & Casino
1802 27th Street S Suite B
Moorhead MN 56560
218-236-0837

Pierce Enterprises
303 Eagle Avenue PO Box 107
Eagle Lake MN 56024
507-257-3331

Three Diamond Corporation
567 Shoreview Park Road
Shoreview MN 55126
651-486-0055

Top Line Tipboard
17919 University Avenue NE
Ham Lake MN 55304
763-434-5690

Triple Crown Gaming
2769 Clearwater Road
St. Cloud MN 56301
320-251-5373

Twin Cities Gaming
2401 Pilot Knob Road, #130
Mendota Heights MN 55120
651-452-6659

Please Support The DISTRIBUTORS Who Support Allied Charities Of Minnesota!

2004 Convention & Expo Exhibitors

As of 11/3/04 we have 48 exhibitors registered for The 14th Annual Minnesota Lawful Gambling Convention & Expo being held November 18-19-20, 2004 at the Duluth Entertainment Convention Center (DECC) in Duluth, MN. *Exhibitors registered as of 11/3/04 are:*

48 Exhibitors/78 Booths

3 Diamond Corporation - 2	Johnson Bruns & Company Chtd - 1
Air Climate Systems - 1	Kennedy Scales Inc - 2
American Games Inc - 2	LarsonAllen - 1
Andring Collins Norman & Co - 1	Lien Games - 2
Arrow International - 2	M. Peters Enterprises Inc - 3
Bass Gambling Supplies - 2	Minnesota Council On Compulsive Gambling - 1
Ben's Wholesale Inc - 4	Minnesota Department of Human Services - 1
Best Western Kelly Inn Of St Cloud & Green Mill Catering - 1	Minnesota Department of Public Safety - Alcohol & Gambling Enforcement - 1
Bingo Bugle Newspaper - 1	Minnesota Department of Revenue - Lawful Gambling Tax Unit - 2
BK Entertainment Inc - 2	Minnesota Gambling Control Board - 2
Brainerd Games - 2	Minnesota Gaming Services - 2
Central Gaming Services - 2	Minnesota's Bookstore - 1
Cornell Kahler Kosbab & Shidell PLLP - 1	Multimedia Games Inc - 2
Document Destruction Service Ltd - 1	Northstar Alliance - 1
Douglas Press - 2	Project Turnabout/Vanguard - 1
Five Star Gaming Inc - 1	Rochester Convention & Visitors Bureau - 1
Gambling Manager's Assistant - 2	Saint Paul Convention & Visitors Bureau - 1
Gleason's Software - 2	Schlenner Wenner & Co - 1
H & H Sales Inc - 1	Shred-it - 1
Herald Journal Signs & Graphics - 1	Specialty Manufacturing - 1
Impact ID Scan Inc - 1	Sure Thing Software - 3
Internal Revenue Service - 2	The Satellite Bingo Network - 1
International Gamco - 3	Triple Crown Gaming - 3
	Universal Manufacturing Company Inc - 2
	USA Security - 2

We hope everyone attending this years Convention & Expo will stop by and visit with all 48 of our Exhibitors. We appreciate their support of The 14th Annual Minnesota Lawful Gambling Convention & Expo.

2004 Convention & Expo Seminar Topics

Listed below are the revised 2004 Convention & Expo Seminar and Workshop Topics (and topic descriptions) being offered at The 14th Annual Minnesota Lawful Gambling Convention & Expo being held November 18-19-20, 2004 at the Duluth Entertainment Convention Center (DECC) in Duluth, MN. [The 2004 Revised Seminar & Workshop Schedule can be found on pages 10 & 11.](#)

Continuing Education Seminars

(you now need only 1 course to meet annual requirement)

Minnesota Gambling Control Board

ALLOWABLE EXPENSES (1) - Keep up-to-date on how you can spend your lawful gambling money for allowable expenses, why it is important to maintain the expense calculation form, and the new rule clarification on when reimbursement for negative balances is made. Also included is information on legislative changes that became effective this year regarding cash shortages.

BINGO! (2) - This class will cover how the game is played, program requirements, coupon requirements, recording and tracking bingo paper, and reporting variances. Linked bingo games will also be discussed.

BOARD PROPERTY REQUESTS (1) - This class outlines what kind of real property requests the Board typically considers, such as repair and maintenance, acquisition of capital assets, eminent domain, and disasters. Learn what your organization can do under this lawful purpose category. If your organization owns its building, had damage to your building, is considering repairs to a building, erecting a veterans memorial, improving ball fields, or purchasing capital assets such as a trail groomer or medical supply equipment, attend this class to learn about Board requirements.

COMMON PROBLEMS IN COMPLIANCE REVIEWS (2) - Board staff discuss the common

problems they have observed during compliance reviews. Learn how to easily prevent these problems with proper CEO and membership involvement and good internal controls. This class is for everyone - whether you are the CEO, gambling manager, employee, or organization member. Also included is an overview of what to expect during a site inspection or investigation.

CONDUCT OF PULL-TABS (1) - An update on the conduct of pull-tabs will include information on the proper way to put a game into play, mix tickets, who can play and when, completing prize receipts, winner ID requirements, and what to expect during a site inspection or investigation. Rule changes regarding commingling of games will be included.

GAMBLING FRAUD & ILLEGAL GAMBLING (2) - A popular class conducted by investigators from the Gambling Control Board and the Alcohol and Gambling Enforcement Division (Department of Public Safety) will provide firsthand knowledge of their recent experiences in investigating lawful gambling fraud. Learn the type of cases they are finding and how you can prevent your organization from being the next victim. Also included is information on illegal gambling, card tournaments, and sports bookmaking.

INTERNAL CONTROLS (2) - Attention, all organization members, CEO's, and gambling managers! You won't want to miss this new class which will cover the extensive rule changes made by the Board regarding internal controls. An overview of the new internal control guidelines will cover your organization's responsibilities, tasks, and the new internal controls worksheet.

LAWFUL PURPOSE EXPENDITURES (2) Keep up-to-date on how you can spend your lawful gambling money for lawful purpose expenditures. Get specific information on what's allowed and what's not allowed. Make sure you're using the most current forms.

(Seminar Topics continued on page 9)

(Seminar Topics continued from page 8)

LAWFUL PURPOSES - FOR VETERANS ONLY (1)

- This new class, conducted by the Board's Compliance Supervisor, will provide veterans organizations with guidance on proper lawful purpose expenditures. This class is geared specifically for veterans organizations and their members.

PULL-TAB DISPENSING DEVICES (2) - With recent changes in rent restrictions, pull-tab dispensing devices are now being used by more organizations to help maximize their profits. Learn how these devices are operated and how they can potentially reduce expenses and cash shortages while increasing profits. Also included are recent rule changes and revised forms.

RAFFLES & PROGRESSIVE TIPBOARDS (2) - New rules allow for raffles to have multiple priced tickets and for tipboards to have progressive jackpots. This class will provide information on recent rule changes regarding progressive tipboard games and raffles. Learn how to develop a multiple priced raffle ticket and the proper records that must be kept. Also included will be an overview of progressive tipboards games, the newest game now allowed, and the new forms used to track and record the games. This is a "don't miss class" if you are looking for new game options.

RENT & LEASES (2) - In this class, the Board's Licensing Supervisor will provide you with information on the legislative changes that occurred this year regarding rent. The class will also include rule changes pertaining to license forms. An overview will be conducted on how to complete the lease form and calculate rent.

RULES UPDATE (2) - Board rules governing lawful gambling have undergone extensive changes. This class will highlight the major rule changes, including gambling manager and assistant gambling requirements, internal controls, and conduct of games.

SECURITY & FUND LOSSES (2) Taught by the Board's investigative team, this class is based on real life examples showing how the lack of adequate security and good internal controls resulted in fund losses for organizations. An investigator from the city of St. Paul will also provide firsthand information on their experiences and the basic steps you can take for security.

Minnesota Department Of Revenue
Lawful Gambling Tax Unit

AUDIT FINDINGS OF THE DEPARTMENT OF REVENUE (1) - Will explore some of the common pitfalls uncovered during Dept. of Revenue audits and discuss Revenue audit finding which have resulted in penalty and interest assessments as well as required reimbursements of funds. Will learn how these problems can be avoided to protect the integrity of your organization's lawful gambling.

MINI 30 PADDLEWHEEL [MEAT RAFFLE] (1) - Learn how to report the play of the Mini 30 paddlewheel (meat raffle) when either cash or merchandise is awarded. How to report an "in play" paddlewheel game at the end of the month on the Schedule F.

(Seminar Topics continued on page 12)

Gleason's Software
& Services Inc
Ad

Revised 2004 Convention & Expo

Thursday 11/18/04 2:30 pm - 3:45 pm	1 ^ Managing Employees Well	2 Common Problems In Compliance Reviews (GCB)	3 Non 501(c)(3) Issues (IRS)	4 Internal Controls (GCB)		
Thursday 11/18/04 4:15 pm - 5:30 pm	10 ^ To Catch A Thief	11 ^ Back To Basics Monthly Reporting	12 501(c)(3) Issues (IRS)	13 Lawful Purposes - For Veterans Only (GCB)		
Friday 11/19/04 8:30 am - 9:45 am	10:00 am Gambling Control Board Meeting 11:00 am Allied Charities Of Minnesota Annual Meeting	19 ^ <i>How To Handle Difficult Customers</i>	20 Conduct Of Pull-Tabs (GCB)	21 Rules Update (GCB)	22 Pull-Tab Dispensing Devices (GCB)	23 + <i>Bar Bingo</i>
1:15 pm - 2:00 pm	<u>ACM Region 1 Meeting</u>	<u>ACM Region 2 Meeting</u>	<u>ACM Region 3 Meeting</u>	<u>ACM Region 4 Meeting</u>	<u>ACM Region 5 Meeting</u>	<u>ACM Region 6 Meeting</u>
Friday 11/19/04 2:15 pm - 3:30 pm	30 ^ To Catch A Thief	31 Tax Return Preparation [From Gambling Manager Seminar] (Revenue) 1:30 pm - 5:30 pm	32 Rules Update (GCB)	33 + Advanced Gambling Managers	34 Internal Controls (GCB)	35 + <i>Pull-Tab Vending Machines</i>
Friday 11/19/04 4:00 pm - 5:15 pm	42 ^ Managing Employees Well		43 ^ <i>The Answer Is?????</i>	44 + New Gambling Managers	45 ^ Back To Basics Monthly Reporting	46 + <i>Paddlewheels, Raffles, & Tipboards</i>
Saturday 11/20/04 10:00 am - 11:15 am	53 Common Problems In Compliance Reviews (GCB)		54 + <i>But I Never Get Ornerly BINGO</i>			

Seminar tickets are available on a first-come, first serve basis.

*Italicized courses only offered once.***Bold qualifies for Gambling Manager Continuing Education requirement.**

+ Group Discussion Topics

^ Industry Seminar Topics

Seminar & Workshop Schedule

5 + Pull-Tab Sellers/Conduct Of Gambling	6 + Veterans & Fraternal Organizations	7 <i>Schedule F & Profit Carryover Variances (Revenue)</i>	8 Raffles & Progressive Tipboards (GCB)	9 Lawful Purpose Expenditures (GCB)	Thursday 11/18/04 2:30 pm - 3:45 pm	
14 + Advanced Gambling Managers	15 + Non-Booth Sales [Bar Ops]	16 Gambling Fraud & Illegal Gambling (GCB)	17 <i>Allowable Expenses (GCB)</i>	18 Bingo! (GCB)	Thursday 11/18/04 4:15 pm - 5:30 pm	
24 + New Gambling Managers	25 ^ <i>The Future Of Gambling In Minnesota</i>	26 501(c)(3) Issues (IRS)	27 Security & Fund Losses (GCB)	28 Rent & Leases (GCB)	29 <i>Board Property Requests (GCB)</i>	Friday 11/19/04 8:30 am - 9:45 am
<u>ACM Region 7 Meeting</u>	<u>ACM Region 8 Meeting</u>	<u>ACM Region 9 Meeting</u>	<u>ACM Region 10 Meeting</u>	<u>ACM Region 11 Meeting</u>	<u>ACM Region 12 Meeting</u>	1:15 pm - 2:00 pm
36 + Veterans & Fraternal Organizations	37 <i>Audit Findings Of The Dept. Of Revenue (Revenue)</i>	38 Non 501(c)(3) Issues (IRS)	39 Security & Fund Losses (GCB)	40 Raffles & Progressive Tipboards (GCB)	41 Bingo! (GCB)	Friday 11/19/04 2:15 pm - 3:30 pm
47 + Pull-Tab Sellers/Conduct Of Gambling	48 ^ <i>Teen Problem Gambling Prevention Program</i>	49 <i>Mini 30 Paddlewheel [Meat Raffle] (Revenue)</i>	50 Gambling Fraud & Illegal Gambling (GCB)	51 Rent & Leases (GCB)	52 Lawful Purpose Expenditures (GCB)	Friday 11/19/04 4:00 pm - 5:15 pm
55 Pull-Tab Dispensing Devices (GCB)	56 + Non-Booth Sales [Bar Ops]			57 ^ <i>CEO's & Officers</i>	Saturday 11/20/04 10:00 am - 11:15 am	

Seminar tickets are available on a first-come, first serve basis.

*Italicized courses only offered once.***Bold qualifies for Gambling Manager Continuing Education requirement.**

+ Group Discussion Topics

^ Industry Seminar Topics

(Seminar Topics continued from page 9)

REVENUE'S TAX RETURN PREPARATION (1) -

This is the four hour class presented by Revenue as part of the monthly Gambling Manager's Seminar. We'll cover how to complete the tax return (all schedules), record keeping, reporting games, etc. If you're an assistant gambling manager, CEO, bookkeeper, tax preparer or just want to understand Revenue's tax return, plan on attending. This class is open to all Convention & Expo delegates that want to attend. *NOTE: You must pre-register for this class BEFORE the Convention & Expo, by calling Revenue at 651-297-1772 or e-mail Revenue at: lawfulgambling.taxes@state.mn.us Please leave your name, phone number and the number of people attending.*

SCHEDULE F & PROFIT CARRYOVER VARIANCES (1) -

How to complete the Schedule F. Will discuss remedies for profit carryover variances and possible ramifications of not balancing.

Internal Revenue Service

501(C)(3) ISSUES (2) - This workshop covers recent developments and issues pertaining to 501(c)(3) charitable gambling organizations. Presenters will give direct feedback on areas of concern from a field agent's standpoint. A portion of the class will be devoted to answering questions from those attending the session.

NON 501(C)(3) ISSUES (2) - This workshop covers recent developments and issues pertaining to non 501(c)(3) charitable gambling organizations. Presenters will give direct feedback on areas of concern from a field agent's standpoint. A portion of the class will be devoted to answering questions from those attending the session.

Group Discussions +

ADVANCED GAMBLING MANAGERS (2) - Everything you wanted to know about Gambling but were afraid to ask!!! NO, this is not a workshop on sex education, but it could be as interesting. Items for discussion: Employee issues, Revised rules, new

Legislation, Rent reform (Is it working?), Communicating, Site profitability, and if there is any time left we'll discuss the weather. Bring your questions, and if you can, bring the answers.

BAR BINGO (1) - Bingo by any other name is still bingo. Well, that may be true, but bar bingo brings new excitement and new people. If you thought you'd like to do miniature bingo, this is the workshop for you to attend. Items for discussion: writing a program for bar bingo, equipment needs, employees, payouts, advertising, inventory control, and any other items you may want to discuss.

BUT I NEVER GET ORNERY - BINGO (1) - Don't worry, this is not a Bingo customer personality discussion. This is a group discussion about the game of BINGO. Items for discussion: Where are our customers? Linked Bingo, Customer PR, inventory control, writing a program, advertising, coupons, who is our competition, attracting younger players, and any other items you may want to discuss.

NEW GAMBLING MANAGERS (2) - Feeling like a Rookie Quarterback who's expected to win the Super Bowl the first year? Well, one minor difference, you don't make 5M a year. Otherwise everything else is pretty much the same. Bring your playbook and your questions. Items for discussion. Communication skills, turning a profit, ordering games, pulling games, working with Bar Owners, following the rules, hiring employees, and last but not least what to do when there is a problem and you are in charge.

NON-BOOTH SALES [BAR OPS] (2) - An open discussion by and for licensed charitable gambling organizations on issues relating to pull-tabs sites where the lessor and/or the lessors employees make sales on behalf of the organization. Items for discussion include: shortages, new legislation (paying compensation to bar employees) completing prize receipts, peeking, insider trading, defacing tickets, inventory security cash banks, posting, securing money, and fund losses.

(Seminar Topics continued on page 13)

(Seminar Topics continued from page 12)

PADDLEWHEELS, RAFFLES, & TIPBOARDS (1) -

An open discussion by and for licensed charitable gambling organizations on issues relating to paddlewheels, raffles, and tipboards. Items for discussion include: merchandise prizes vs. gift certificates, merchandise inventory control, paddlewheel cameras and profitability, who can play/sell paddletickets and/or tipboards, how to conduct a legal raffle (records to keep, tracking sales, making deposits, when to report income, who can buy, who can sell raffle tickets).

PULL-TAB SELLERS/CONDUCT OF GAMBLING

(2) - HELLO!! I'm only doing my job. Feel like no matter what you do someone tells you it's wrong? Listen to me, I'm the customer, No you better listen to me I'm with the Gambling Control Board, Hey!! Who signs your paycheck? I'm the Bar Owner what I say goes after all this is my Bar!!!! Bring your questions, problems and concerns. Items for discussion: Who can play (State law vs. Company policy) shortages (mistakes or stealing), insider information, 2:00 am closing (impact on sales?) difficult customers, bar employees and Supervisors.

PULL-TAB VENDING MACHINES (1) - An open discussion by and for licensed charitable gambling organizations on issues relating to pull-tab vending machines. Items for discussion include: reliability of pull-tab vending machines, purchase vs. lease, machine maintenance, bar owner/employee responsibility, shortages, cash bank amounts, pulling games, who should have keys, inventory control, and tracking sales.

VETERANS & FRATERNAL ORGANIZATIONS

(2) - An open discussion by and for licensed charitable gambling organizations that are veterans or fraternal clubs.

Industry Seminars +

BACK TO THE BASICS: A PRACTICAL APPROACH TO MONTHLY REPORTING (2) -

This seminar will cover the basics of monthly reporting including, but not limited to; the importance of internal controls, the answer to why there is so much paperwork,

and most importantly the participants will have an opportunity to complete the monthly reporting forms. The goal is to educate members of organizations with a broader understanding of why they are required to do the things they do each month.

CEO'S & OFFICERS (1) - A seminar for CEO's & Officers of licensed charitable gambling organizations. Items for discussion include: CEO responsibility, membership duties, lawful purpose expenditures, getting involved with your gaming operation, legislative issues, Allied Charities membership (what it means), employee issues, changing CEO's and how it effects your gaming operation.

HOW TO HANDLE DIFFICULT CUSTOMERS (1)

- Ever had one of those customers that had you pulling out your hair? Most of us have dealt with plenty of people who simply rub us the wrong way. If you have any hair left to save, attend CLIMB Theatre's entertaining and informative seminar and learn how to deal with difficult customers, how to prevent good customers from becoming difficult, and how to create a more respectful work environment.

MANAGING EMPLOYEES WELL (2) - I'm the boss, do as I say. Saying this (to your employees) may mean your going to be covering a lot of your shifts yourself. CLIMB Theatre will bring ideas and suggestions on how to effectively manage employees. Some of the items to be covered.

- How well written ads and job descriptions can help in hiring the right person for the job
- Letting go of employees who are not doing their job
- Techniques essential to quality personal management
- Having the right person in the right job.

TEEN PROBLEM GAMBLING PREVENTION PROGRAM [COMMUNITY - BASED EDUCATION] (1) -

A presentation by the Minnesota Council on Compulsive Gambling about teen gambling.

(Seminar Topics continued on page 14)

(Seminar Topics continued from page 13)

THE ANSWER IS ????? (1) - ACM attorney Mary Magnuson will moderate a distinguished panel of Industry Experts who will attempt to answer the charitable gambling questions you have asked.

THE FUTURE OF GAMBLING IN MINNESOTA (1) - This workshop presented by T. Lance Holthusen, Executive Director of the Northstar Problem Gambling Alliance, will involve you in exploring Minnesota's gambling future based on a very interesting process called The Implications Wheel Strategic Planning Tool®. You will be pleasantly surprised to learn how charitable gambling in Minnesota may be impacted by the ways in which we deal with harm that may be caused by problem gambling. You will receive a report based on a statewide meeting which used this process, and an opportunity to participate in the process yourself. Don't miss this rare opportunity.

TO CATCH A THIEF (2) - How to catch an employee with their hands in the cookie jar (not oatmeal cookies)? How can you make sure you don't hire a thief (except for Robin Hood)? What to do when you have a gun pointed at your head (pray)? What to do when you suspect someone is casing your booth (take pictures)? What are your rights as an employer when you suspect an employee of stealing? This workshop can help you answer all those questions. CLIMB Theatre's professional conference presenters will facilitate a panel consisting of a Gambling Manager, an attorney and an Enforcement Official that can answer your questions regarding theft in the industry. CLIMB staff will also role-play several different instances to demonstrate procedures and processes. This is a revised version of last years workshop.

The number after the seminar title is the number of times topic will be offered. Seminar tickets are only available on-site and are available on a first-come, first serve basis.

ACM Mailing List Update

For your information please note that the only mailing list that Allied Charities Of Minnesota maintains and updates is that of the contact person (usually the gambling manager) of our Members & Associate Members. This information comes from the Membership & Associate Membership Registration Form your organization/company fills out when you join and/or renew.

On occasions when we do mailings to CEO's and non-member Gambling Managers we use mailing list obtained from the State of Minnesota (LAST UPDATED ON 10/7/04) which unfortunately we can not update. **Please note that if the mailing label on page 20 is BLUE your Organization or Company is not currently an ACM Member or Associate Member (as of 11/5/04).**

ACM Board Of Director Positions

At the 2004 ACM Annual Meeting (see page 15) on 11/19/04 four 3-year positions (Regions 1, 7, 8, & 9) will be up for election. The following have submitted their ACM Director Application/Questionnaire & Certification Form (see white insert) as of 11/3/04:

Region 1 - *Thomas Burau* - Fergus Falls - American Legion Post 30

Region 7 - None

Region 8 - *Myra Pearson* - Rosemount - Bloomington Crime Prevention Association

Region 9 - None

Submitting their ACM Director Application/Questionnaire & Certification Form (see white insert) for At-Large Director positions as of 11/3/04 are:

Robert Matson - Roseville - North Suburban Youth Foundation

Mary Perren - Cottage Grove - Cottage Grove Athletic Association

For additional information about ACM Region Director or At-Large Director positions contact King Wilson at 612-659-8399.

2004 ACM Annual Meeting

Friday, November 19, 2004

(11:00 am or immediately following Gambling Control Board Meeting - whichever is later)

Duluth Entertainment Convention Center (DECC) - Auditorium

350 Harbor Drive
Duluth, MN, 55802-2698

1. **Welcome & Call to Order**

2. **Officer Reports**

Secretary - Karen Wilson
Treasurer - Erv Bernard
Vice-President - John Vaydich
President - Karen Wirkus

3. **Committee Reports**

Executive - Karen Wirkus
By-Laws - John Vaydich
Education - Maureen Vachuska & Karen Wirkus
Legislative - Karen Wirkus
Media, Public Relations & Affairs,
& Organizational Development - Lori Baum
Membership - Rich Jaranson
Nominating Committee - Lori Baum
Special Events - Bob Matson

4. **Director Reports**

5. **Executive Director Report**

King Wilson

6. **Election of Regional Directors***

(Regions 1, 7, 8, & 9)

7. **Old Business**

8. **Establish 2005 Legislative Platform**

9. **New Business**

Proposed Restated By-Laws Of Allied Charities Of Minnesota
(proposed by-laws were mailed out to member organizations
on 10/20/04, they were posted on-line on 10/19/04 and
maybe viewed at www.alliedcharitiesmn.org click on Who
Is ACM?, then Proposed Restated By-Laws of ACM)

10. **Adjournment**

***If you are interested in running for Region 1, 7, 8, or 9 (3-year terms)
ACM Regional Director positions, or becoming an ACM At-Large
Director for 2005, please contact King Wilson at 612-659-8399.**

(see white insert for ACM Director Application/Questionnaire & Certification Form)

Current ACM Associate Members (as of 10/31/04)

Support The Companies Who Support Us!!!

Accounting Services

Abdo Eick & Meyers LLP
5201 Eden Ave Suite 370
Edina MN 55436
952-835-9090

Andring Collins Norman & Co
*1628 S RiverFront Dr
Mankato MN 56001
507-388-5858*

Boyum & Barends PLLP
7800 Metro Parkway Suite 200
Minneapolis MN 55425
952-854-4244

Brady Martz
Box 790
Thief River Falls MN 56701
218-681-6265

Bruce L Swanson CPA
1811 Greenview Place SW Suite 103
Rochester MN 55902
507-285-1606

Bruder Glubka & Associates LLP
PO Box 330
Winona MN 55987
507-452-3100

Burke Wheeler & Assoc
1355 Geneva Ave N #201
Oakdale MN 55128
651-738-4805

Clyde M Stangl Ltd CPA
PO Box 398
Pierz MN 56364
320-468-2868

Cornell Kahler Kosbab & Shidell PLLP
*3570 Lexington Ave N Suite 300
St Paul MN 55126-8077
651-482-1698*

Delmar C Gulden Ltd
8700 19th Ave S
Bloomington MN 55425-2100
952-854-6479

Duane McCall CPA
3815 Tessier Trail
St Paul MN 55127-7083
651-429-0724

Edward J Nepl CPA
3459 Washington Dr Suite 205
Eagan MN 55122
651-688-8604

Eikill & Schilling
807 Cloquet Ave
Cloquet MN 55720
218-879-1503

Gale E Schmitz Ltd CPA
103 E 3rd St PO Box 658
Thief River Falls MN 56701
218-681-6008

Gleason's Software & Services
*Box 19258
Minneapolis MN 55419
612-825-7404*

Hill Larson Walth & Buhs PA
326 N Main St
Austin MN 55912
507-433-2264

HLB Tautges Redpath Ltd
4810 White Bear Pkwy
White Bear Lake MN 55110
651-426-7000

Hockert Accounting
1124 3rd Ave E
Alexandria MN 56308
320-762-0204

Hoffmann & Swintek
7100 Northland Circle #201
Brooklyn Park MN 55428
763-537-1700

Huston-Vadnais LLC
PO Box 201
Benson MN 56215
320-843-2590

Imholte & Dahl PA
825 28th St SW PO Box 9431
Fargo ND 58106-9431
701-235-3703

J R Pangerl Ltd
1015 Hillside Ave SW Suite 2
Pine City MN 55063
320-629-2090

James and Gruber CPAs
311 S Walnut St PO Box 755
Monticello MN 55362
763-295-5070

John Trudeau & Co PA
777 E 7th St
St Paul MN 55106
651-774-8785

Johnson & Company Ltd
3255 Fernbrook Ln N
Minneapolis MN 55447
952-525-9500

Johnson Bruns & Company
*Chtd
PO Box 219 635 Rose Dr
Big Lake MN 55309
763-263-3300*

Johnson Bruns & Company
*Chtd
1126 S Broadway
New Ulm MN 56073
507-354-5813*

Johnson West & Co PLC
336 Robert St N Suite 1400
St Paul MN 55101-1546
651-227-9431 800-227-9431

Jon T Medure CPA
4123 Lombard St
Duluth MN 55804
218-525-5465

Kern Dewenter Viere Ltd
220 Park Ave S PO Box 1304
St Cloud MN 56302
320-251-7010

Kummet Larson Bluth & Co PA
309 NW 3rd St
Brainerd MN 56401
218-829-3585

Lanigan & Kolb LLP
277 Coon Rapids Blvd Suite 111
Coon Rapids MN 55433
763-780-9775

Larry J Dammer CPA
1107 W Main St PO Box 396
Cannon Falls MN 55009
507-263-3605

Larson Allen
*Weishair & Co LLP
220 S 6th St Suite 1000
Minneapolis MN 55402-4505
612-376-4500*

Larson Allen
*(formerly Gruys Borden
Carlson & Associates)
201 W 7th St PO Box 417
Monticello MN 55362
763-295-5871*

Laura A Gloor Ltd
522 E Howard St Suite 105
Hibbing MN 55746-1714
218-262-1965

Lee & Berner Ltd
PO Box 431
Montivideo MN 56265
320-269-2146

Mahoney Ulbrich
Christiansen & Russ PA
30 E Plato Blvd
St Paul MN 55107-1809
651-227-6695

Mark T Lutz CPA
11240 Stillwater Blvd N PO Box 196
Lake Elmo MN 55042
651-777-7866

Miller McDonald Erickson & Moller Ltd
201 S Main
Park Rapids MN 56470
218-732-5769

Minnesota Gaming Services LLC
*1970 Oakcrest Ave Suite 118
Roseville MN 55113
651-638-4638*

Peffer & Wallace Ltd
119 S Adams
Cambridge MN 55008
763-689-9674

Piehl Hanson Beckman PA
280 Broadway Ave S PO Box 1090
Cokato MN 55321-1090
320-286-5552

Pilarski Sinkel & Hanks Ltd
5100 Eden Ave S #304
Edina MN 55436
952-929-2580

Reese Winter & Associates Ltd
112 W 5th St
Northfield MN 55057
507-645-4473

Schechter Dokken Kanter
100 Washington Ave S #1600
Minneapolis MN 55401-2192
612-332-5500

Schlenner Wenner & Co
*PO Box 1496
St Cloud MN 56302
320-251-0286*

Steven V Baker Ltd
1287 2nd St N #201 PO Box 215
Sauk Rapids MN 56379
320-253-5175 800-252-5175

Thorsen Coen & Company Ltd
2342 Helen St N
North St Paul MN 55109
651-770-8822

Wolf Etter & Co
1911 Excel Dr PO Box 4159
Mankato MN 56001
507-387-6031

Zimmerman Hemann
Grover & Co PLLP
404 S Main St
Zumbrota MN 55992
507-732-7800

(Associates continued on page 17)

(Associates continued from page 16)

Air Cleaners

Advanced Air Solutions Inc
7504 Fegenbush Ln C-1
Louisville KY 40228
502-231-4482 800-211-9648

Air Climate Systems
2800 W Broadway
Minneapolis MN 55411
612-588-1032

Attorneys At Law

Borenstein & McVeigh
Law Office
2836 Lyndale Ave S
Minneapolis MN 55408
612-822-2677

Jacobson Buffalo Schoessler
& Magnuson Ltd
1360 Energy Park Dr
Suite 210 Energy Park Financial Ctr
St Paul MN 55108
651-644-4710

Staunton Law Group PLLC
3601 Minnesota Dr Suite 800
Edina MN 55435
952-921-5817

Bingo Halls

Pot-O-Gold Bingo Hall
3776 Connelly Ave
Arden Hills MN 55112
651-631-1724

Dispensers

Custom Plastics
2310 3rd Ave N
 Fargo ND 58102
701-280-1993 800-380-1993

Distributors

3 Diamond Corp
567 Shoreview Park Rd
Shoreview MN 55126
651-486-0055 800-892-1767

Bass Gambling Supplies Inc
8455 Center Dr NE
Spring Lake Park MN 55432-1209
763-786-7065 800-245-6022

Ben's Wholesale Inc
84 Erickson Rd
Esko MN 55733-9556
218-879-5765 800-426-7963

Brainerd Games
5494 State Hwy 25 S
Brainerd MN 56401
218-829-3252 800-450-3252

Central Gaming Services
PO Box 7742
St Cloud MN 56302-7742
320-202-1865 888-426-4641

Donahue Distributing
8470 Center Dr
Spring Lake Park MN 55432
763-784-0136

Drew Naseth Company
3050 E 197th St
Faribault MN 55021-8002
507-332-8062 800-458-0001

Five Star Gaming
1203 Thompson Ave
South St Paul MN 55075
651-552-7333 877-552-7333

Gopher Broke
3775 Cranbrook Dr
White Bear Lake MN 55110
651-426-7897

H & H Sales Inc
15476 170th Ave NE
Thief River Falls MN 56701
218-681-1788 800-247-0061

Lien Games of Minnesota
2610 20th Ave S
Moorhead MN 56560
218-233-3070 800-747-5436

M. Peters Enterprises
112 5th Ave SE
Waseca MN 56093
507-835-5624 800-657-6786

Mr. Ed's Bingo & Casino
Supply Inc
PO Box 826 1802 27th St S Unit B
Moorhead MN 56560
218-236-0837 800-828-1239

Pierce Enterprises of
Eagle Lake Inc
303 Eagle Ave
Eagle Lake MN 56024
507-257-3331 800-369-8227

Triple Crown Gaming
2769 Clearwater Rd
St Cloud MN 56301
320-251-5373 800-862-2700

Twin Cities Gaming
Supplies Inc
2401 Pilot Knob Rd Suite 130
Mendota Heights MN 55120
651-452-6659 800-526-2362

Gambling Software

**Gambling Manager's
Assistant**
3427 217th Ave NW
Anoka MN 55303
612-384-3329

**Gleason's Software
& Services**
Box 19258
Minneapolis MN 55419
612-825-7404

**Minnesota Gaming
Services LLC**
1970 Oakcrest Ave Suite 118
Roseville MN 55113
651-638-4638

Surething Software
120 E Lincoln Ave
Fergus Falls MN 56537
218-739-2232 800-726-8018

Linked Bingo

Multimedia Games Inc
206 Wild Basin Rd Bldg B
Austin TX 78746
512-334-7683 800-826-2464

The Satellite Bingo Network
7025 S 216th St
Kent WA 98032
253-872-4467

Manufacturers

American Games Inc
504 34th Ave
Council Bluffs IA 51501
712-366-9553 800-874-2637

Arrow International Inc
9900 Clinton Rd
Cleveland OH 44144
216-961-3500 800-321-0757

BK Entertainment Inc
301 Louth St
St Catherines ONT L2S 3V6
905-687-1700 800-465-1700

Douglas Press Inc
2810 Madison St
Bellwood IL 60104
708-547-8400 800-323-0705

International Gamco
9335 N 48th St
Omaha NE 68152-1541
402-571-2449 800-524-2626

J & M Printing Inc
407 Hwy 13 E
Gwinner ND 58040
701-678-2461 800-437-1033

Technik Mfg Inc
1005 17th St
Columbus NE 68601-3668
402-564-3191 800-795-8251

Universal Mfg Co
5450 Deramus
Kansas City MO 64120-1278
816-231-2771 800-821-2724

Pull-Tab Disposal

**Document Destruction
Service Ltd**
21225 Hamburg Ave
Lakeville MN 55044
952-898-3030 800-747-3388

Shred-it
6943 Washington Ave S
Edina MN 55439
952-893-0080 800-69SHRED

Scales

Kennedy Scales Inc
8010 Ranchers Rd NE Box 32365
Minneapolis MN 55432
763-784-1022 800-735-3038

Scanners

Impact ID Scan Inc
1105 E College Dr
Marshall MN 56258
507-537-4344 800-959-8183

Security

USA Security
8140 Flying Cloud Dr Suite 206
Eden Prairie MN 55344
952-829-5919

Other

Bingo Bugle Newspaper
PO Box 17297
St Paul MN 55117
651-487-6198 888-BINGOMN

City Of St. Paul - LIEP
350 St Peter St Suite 300
St Paul MN 55102-1510
651-266-9090

Minneapolis Police
Department - License
Division
350 S 5th St Room 1-A CH
Minneapolis MN 55415
612-673-3846

National Association of
Fundraising Ticket
Manufacturers
(NAFTM)
1360 Energy Park Dr
Suite 210 Energy Park Financial Ctr
St Paul MN 55108
651-644-4710

2004 ACM Convention & Expo Exhibitors

Support The Companies Who Support Us!!!

2004 ACM Information - Regions & Directors

Region Directors

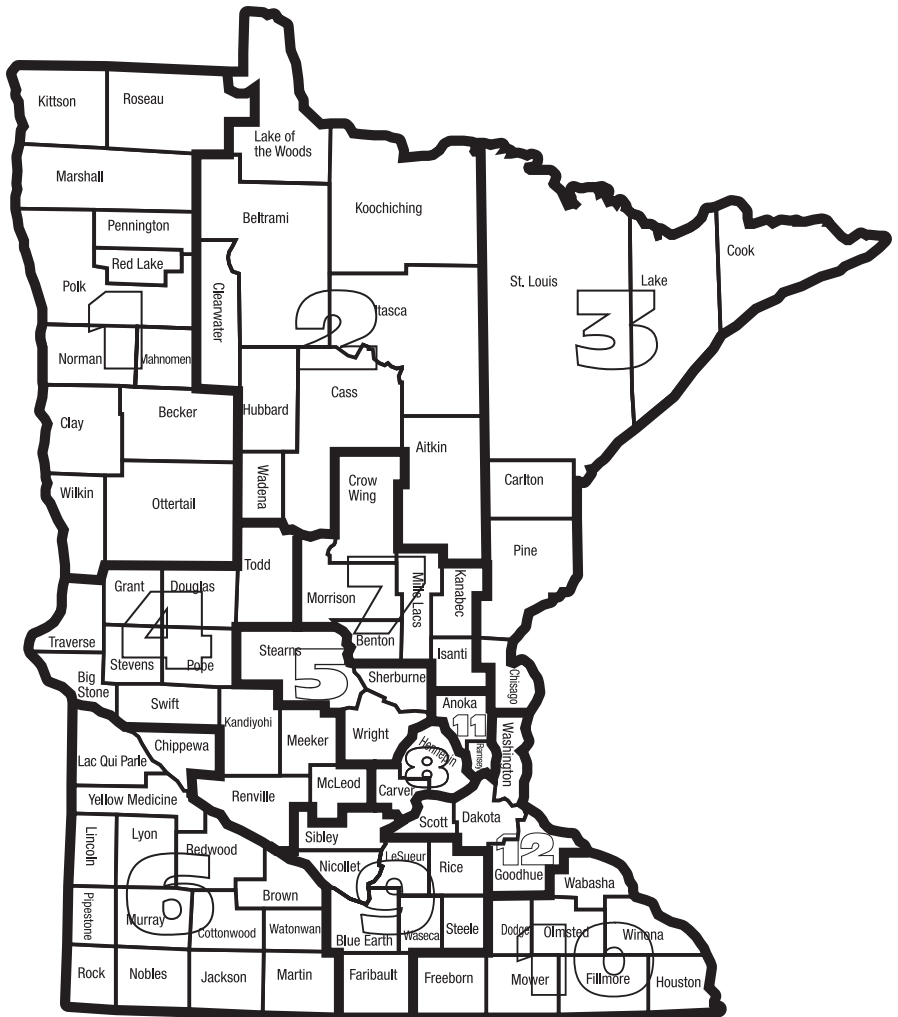
(3-year staggered terms)

- Region 1 - Lorie Baum** 218-233-4786
- Region 2 - Richard Jaranson** 218-751-3590
- Region 3 - John Vaydich** 218-722-5569
- Region 4 - Roger Olson** 320-587-5856
- Region 5 - Richard Horn** 320-256-7259
- Region 6 - Marv Wassenaar** 507-283-8080
- Region 7 - Chris Wojciechowski** 320-532-3000
- Region 8 - Myra Pearson** 952-884-6210
- Region 9 - Karen Wilson** 507-388-6086
- Region 10 - Charles Kruger** 507-775-2366
- Region 11 - Maureen Vachuska** 763-572-1758
- Region 12 - Karen Wirkus** 651-453-9275 ext. 11

At-Large Directors

(1 year terms)

- At Large - **Ervin Bernard** (11) 763-788-1393
- At Large - **Scott Conrad** (3) 218-724-2702
- At Large - **Judy Fossland** (8) 612-822-2101
- At Large - **Paul Hertle** (7) 218-562-4658
- At Large - **Bob Matson** (11) 651-638-4638
- At Large - **Mary Perren** (12) 651-459-9278
- At Large - **Duane Thompson** (4) 218-747-2118



ACM Office

P.O. Box 583174
 Minneapolis, MN 55458-3174

612-659-8399

**ACM
 Hotline**

651-255-6702

**ACM
 Fax**

651-255-6703

Bold Italic indicates Region Director spot up for election at ACM Annual Meeting on Friday, November 19, 2004 in Duluth. If you are interested in running for ACM Region Director, or becoming an ACM At-Large Director in 2005, please call 612-659-8399. See white insert for ACM Director Application/Questionnaire & Certification Form.

ACM Keeping Charity In Minnesota Gambling

Working Together For Minnesota Charities

ACM ensures that charitable gambling groups are heard with a strong and unified voice at the state and national capitols, and before the Gambling Control Board.

We actively work with Minnesota and Federal lawmakers, as well as the Gambling Control Board, on lawful gambling issues.

ACM works for the best interest of our industry on a daily basis and keeps members informed on the latest government actions.

As a unified group we are able to better affect rules and statutes governing our industry and curtail unfair, bureaucratic and burdensome mandates and taxes.

Legislative updates, Fall regional meetings and the ACM Newsletter all help to keep our members up-to-date on statute and rule changes, meeting notices, organizational changes and other important information.

Providing Information, Education, & Training

A better educated and trained membership will promote a smoother functioning organization and make it easier to raise funds through lawful gambling.

The annual ACM Convention & Expo provides education and training seminars and disseminates the latest information from charitable gaming experts. ACM delegates see the latest in games and services available to their organizations.

Allied Charities Of Minnesota also has initiated a Legislative Update, a special mailing during the legislative session for members only. This mailing informs the hundreds of ACM member organizations of legislative issues that could endanger the health and viability of our industry. In addition, ACM provides member organizations with the latest in rules updates and special notices on issues of broad industry interest.

ACM also provides up-to-date information on lawful gambling through the ACM telephone hotline (651) 255-6702.

Please Join Or Renew Now

Mail your \$200 annual membership dues payable to:

Allied Charities Of Minnesota (ACM)
PO Box 583174
Minneapolis, MN 55458-3174

*Remember -
ACM Membership Dues
Are An Allowable Expense!*

2004 Allied Charities Of Minnesota Membership Form

\$200.00 Check enclosed New Renewal

Gambling License #: _____ (example 01104)

Gambling Manager: _____

Organization Name: _____

Address: _____

City/State/Zip: _____

Gambling Manager Phone: (_____) _____ Organization's Phone: (_____) _____

Membership Year: **Renewals - 12 months** from expiration date of 2003 membership.
New - 12 months starting with postmark month on return envelope with form & dues.

2004 ACM Board Of Directors

President

Karen Wirkus - Inv Grove Heights
CLIMB

Vice-President

John Vaydich - Duluth
Duluth Softball Players Assn

Secretary

Karen Wilson - Mankato
Mankato Area Catholic Schools

Treasurer

Ervin Bernard - Columbia Heights
Fridley Knights of Columbus

Lorie Baum - Sabin

Moorhead VFW Ladies Auxiliary

Scott Conrad - Duluth

Duluth Elks Lodge

Judy Fossland - Minneapolis

Church of Incarnation

Paul Hertle - Breezy Point

Pelican Lakes Conservation Club

Richard Horn - Melrose

Melrose American Legion

Richard Jaranson - Bemidji

North Country Snowmobile Club

Charles Kruger - Byron

Rochester Voiture 40/8

Bob Matson - Roseville

North Suburban Youth Foundation

Roger Olson - Hutchinson

McLeod County Voiture 40/8

Myra Pearson - Rosemount

Bloomington Crime Prevention Assn

Mary Perren - Cottage Grove

Cottage Grove Athletic Assn

Duane Thompson - Ashby

Ashby American Legion

Maureen Vachuska - Columbia Heights

Church of the Immaculate Conception

Marv Wassenaar - Luverne

Luverne Eagles

Chris Wojciechowski - Onamia

Onamia Lions Club

Executive Director

King Wilson - 612-659-8399

ACM Hotline

651-255-6702

ACM Fax

651-255-6703

ACM Board Of Directors Meetings

ACM Board of Director meetings will begin at 11:00 a.m. or 20 minutes following the monthly Gambling Control Board meeting (whichever is later) at the Best Western Kelly Inn State Capitol in St. Paul.

Meetings are open to ACM Members and Associate Members, and we encourage you to attend.

Upcoming meetings: Thursday, November 18 (Duluth) - Monday, December 20 - Tuesday, January 18



P.O. Box 583174
Minneapolis, MN 55458-3174

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55343

SPECIAL NOTE - if the mailing label on the right is BLUE your Organization/Company is not currently an ACM Member or Associate Member (as of 11/5/04). Please see page 2 and/or 19 for 2004 ACM Membership Information.