

Gaming News

April/May/June
2020

Director's Column

Matt Gettman, Executive Director

Update on Lawful Gambling Operations Due to COVID-19

As the State of Minnesota continues to deal with the health risks associated with COVID-19, the Gambling Control Board continues to follow all guidelines with the focus on the health and safety of our industry and employees.

I want to take a moment to thank organizations for their patience in working with Board staff during this pause in lawful gambling. Transitioning to working remotely while maintaining effective communication has gone relatively smoothly, thanks in part to your patience and understanding.

Restarting Lawful Gambling

In conjunction with Executive Order 20-63, lawful gambling may be conducted outdoors at permitted premises beginning June 1, 2020. These lawful gambling activities must be conducted in compliance with all applicable executive orders and Centers for Disease Control guidance. All lawful gambling statutes and rules remain in effect and compliance will be enforced.

Restart guidance and Q & A's are provided on our website, www.mn.gov/gcb. As additional information becomes available, we will be posting on our website. Please check the website frequently and, as always, be in communication with your Licensing and Compliance Specialists.

We urge your organization to be patient and not restart any gambling activities before they are allowed. Any failure to comply with those requirements prior to the lifting of the executive orders will lead to the prosecution of all violations via applicable adverse administrative and criminal actions.

Cash Verification/Reconciliation

The pause in lawful gambling provided a unique opportunity to reconcile each organization's cash assets. A big thank you for your assistance with the cash verification of lawful gambling accounts. I am happy to report that the lawful gambling account verifications have gone very well, and the majority of accounts reviewed to date have reconciled.

New Education Committee Forming

The Gambling Control Board is forming a new committee of the Board, the Education Committee. This committee will review and make recommendations on educating what is "unlawful" gambling vs. lawful gambling. The goal is to provide a wide range of lawful gambling education and outreach opportunities.

Survey

You may recall the survey last winter where we asked for ways to improve the delivery of our classes. We appreciated your input, which led to creating the Gambling Manager Seminar online and the creation of the Board's new Education Committee. The Board is now asking for your participation in a survey to gauge the kind of feedback organizations have been getting from lessors. See page 4 for more information.

Board Members:

William Goede, Chair
(Plainview)

Committee: Executive

Geno Fragnito, Vice Chair
(Woodbury)

Committees: Executive; CRG;
Rules; Legislative

Kenneth Koch, Secretary
(Eagan)

Committees: Executive;
Legislative; Rules

Norm Pint (New Prague)
Committee: CRG (chair)

James Nardone
(Grand Rapids)

Committee: Rules (chair)

Beth Pinkney (Woodbury)
Committee: Legislative

William English (Plymouth)
Committee: CRG

Gambling Control Board
Suite 300 South
1711 W. County Road B
Roseville, MN 55113

Board meetings are open to the public. Please check our website to determine if a meeting is on location in Roseville or being held remotely.

Meetings start at 10:00 a.m.

Upcoming meetings:

Monday, June 15, 2020

Monday, July 20, 2020

Monday, August 17, 2020

Monday, September 21, 2020

Monday, October 19, 2020

Monday, November 16, 2020

Monday, December 21, 2020

Meetings are subject to change. For the latest schedule and agenda go to www.mn.gov/gcb.

The *Gaming News* is published quarterly. Current and previous issues

Continuing Education

June 2020 Gambling Manager Seminar

A June 2020 Gambling Manager Seminar will be offered by the Gambling Control Board. Registration is **required**, and interested persons should contact their county's Licensing Specialist (see page 3).


- The seminar will consist of a series of required **electronic classes**, a few optional **review sessions** scheduled at specific dates and times, and an **online test** that will serve as one of the requirements for individuals seeking to gain a gambling manager's license for their organization (the test is only required for those seeking a gambling manager's license; however, the test may be taken by anyone—CEOs, sellers, law enforcement, etc.).
- Individuals should plan on the electronic classes taking a minimum of 10 hours to complete.
- Dates (* indicates dates subject to change):
 - **Wednesday, June 10**: Online classes available to registered participants.
 - **Tuesday–Thursday, June 16-18***: Optional once daily 30-60 minute online (WebEx) review sessions (time slots will be provided).
 - **Thursday–Friday, June 18-19***: Online test available to registered participants (two-hour time slots to be announced).

To register, call the Licensing Specialist assigned to your county.

Online Continuing Education Courses

These courses are available at www.mn.gov/gcb, under the "Education" tab. A PDF version of each course is also available for printing as a go-to guide. (To download the PDF, once you log into the class click the red logo on the upper left-hand corner of the screen.)

- **Allowable Expenses—The Costs of Running Your Lawful Gambling Operation**
In this course, you will learn what an allowable expense is, what qualifies/does not qualify as an allowable expense, and how to report your organization's allowable expenses.
- **New Statutes and Rules 2019**
In this course, you will learn about the changes made to lawful gambling statutes effective July 1, 2019, and about some significant changes to the lawful gambling rules effective July 15, 2019. This course covers the following topics:
 - √ Statute changes effective July 1, 2019.
 - √ New rules on the conduct of sports tipboards.
 - √ New rules on the conduct of electronic pull-tabs/electronic linked bingo.
 - √ Other miscellaneous rule changes.
- **Sports Tipboards**
In this course, you will learn how to legally conduct and report sports tipboards.
- **What Every Pull-Tab Seller Needs to Know**
Designed for pull-tab sellers and supervisors of sellers, this course includes information on:
 - √ Posting
 - √ Prize receipts
 - √ Buyouts
 - √ Establishing and enforcing house rules
 - √ Redeeming and defacing tickets
 - √ Closing games/redeeming
 - √ Using scales
 - √ Spot audits
 - √ Inside information
 - √ Restrictions on who may play
 - √ And more



If you are a licensed gambling manager, completion of an online course satisfies your continuing education requirement for the calendar year.

Please note: At the beginning of each month, confirmation notices are emailed to all gambling managers receiving online continuing education credit during the previous month. (If it's mid-month of the following month and you haven't received confirmation, by all means contact us. Otherwise, be patient and your notification will arrive.)

There are no in-person continuing education classes currently scheduled.

Your Compliance and Licensing Specialists by County

County	Compliance	Licensing
Aitkin	Jessica Whitney	Kim Lantto
Anoka	Ashlee Macko	Kim Lantto
Becker	Virginia Cote	Kim Larsson
Beltrami	Jessica Whitney	Kim Lantto
Benton	Deb Lewis	Kim Lantto
Big Stone	Judy Adamec	Kim Larsson
Blue Earth	Rochelle Poehler	Diana Hoffman
Brown	Nichole Engeswick	Diana Hoffman
Carlton	Jessica Whitney	Kim Lantto
Carver	Lee Wolfgram	Kim Larsson
Cass	Jessie Stuntebeck	Kim Lantto
Chippewa	Virginia Cote	Kim Larsson
Chisago	Mike Rauscher	Kim Lantto
Clay	Judy Adamec	Kim Larsson
Clearwater	Judy Adamec	Kim Lantto
Cook	Jessica Whitney	Kim Lantto
Cottonwood	Rochelle Poehler	Diana Hoffman
Crow Wing	Jessica Whitney	Kim Lantto
Dakota	Mike Rauscher	Diana Hoffman
Dodge	Nichole Engeswick	Diana Hoffman
Douglas	Judy Adamec	Kim Larsson
Faribault	Rochelle Poehler	Diana Hoffman
Fillmore	Pete Wilson	Diana Hoffman
Freeborn	Rochelle Poehler	Diana Hoffman
Goodhue	Pete Wilson	Diana Hoffman
Grant	Virginia Cote	Kim Larsson
Hennepin	Lee Wolfgram	Kim Larsson
Houston	Pete Wilson	Diana Hoffman
Hubbard	Jessie Stuntebeck	Kim Lantto
Isanti	Lee Wolfgram	Kim Lantto
Itasca	Jessica Whitney	Kim Lantto
Jackson	Rochelle Poehler	Diana Hoffman
Kanabec	Deb Lewis	Kim Lantto
Kandiyohi	Judy Adamec	Kim Larsson
Kittson	Virginia Cote	Kim Larsson
Koochiching	Jessie Stuntebeck	Kim Lantto
Lac qui Parle	Nichole Engeswick	Kim Larsson
Lake	Jessica Whitney	Kim Lantto
Lake of the Woods	Jessie Stuntebeck	Kim Lantto
Le Sueur	Nichole Engeswick	Diana Hoffman
Lincoln	Rochelle Poehler	Diana Hoffman
Lyon	Nichole Engeswick	Diana Hoffman
Mahnomen	Judy Adamec	Kim Larsson

County	Compliance	Licensing
Marshall	Virginia Cote	Kim Larsson
Martin	Rochelle Poehler	Diana Hoffman
McLeod	Pete Wilson	Kim Larsson
Meeker	Pete Wilson	Kim Larsson
Mille Lacs	Mike Rauscher	Kim Lantto
Morrison	Jessie Stuntebeck	Kim Lantto
Mower	Mike Rauscher	Diana Hoffman
Murray	Rochelle Poehler	Diana Hoffman
Nicollet	Nichole Engeswick	Diana Hoffman
Nobles	Rochelle Poehler	Diana Hoffman
Norman	Judy Adamec	Kim Larsson
Olmsted	Matt Nelson	Diana Hoffman
Otter Tail	Judy Adamec	Kim Larsson
Pennington	Virginia Cote	Kim Larsson
Pine	Jessica Whitney	Kim Lantto
Pipestone	Rochelle Poehler	Diana Hoffman
Polk	Virginia Cote	Kim Larsson
Pope	Virginia Cote	Kim Larsson
Ramsey	Matt Nelson	Diana Hoffman
Red Lake	Virginia Cote	Kim Larsson
Redwood	Nichole Engeswick	Kim Larsson
Renville	Nichole Engeswick	Kim Larsson
Rice	Matt Nelson	Diana Hoffman
Rock	Rochelle Poehler	Diana Hoffman
Roseau	Judy Adamec	Kim Larsson
Scott	Mike Rauscher	Diana Hoffman
Sherburne	Pete Wilson	Kim Lantto
Sibley	Nichole Engeswick	Kim Larsson
St. Louis	Jessie Stuntebeck	Kim Lantto
Stearns	Deb Lewis	Kim Lantto
Steele	Rochelle Poehler	Diana Hoffman
Stevens	Judy Adamec	Kim Larsson
Swift	Virginia Cote	Kim Larsson
Todd	Judy Adamec	Kim Larsson
Traverse	Judy Adamec	Kim Larsson
Wabasha	Ashlee Macko	Diana Hoffman
Wadena	Virginia Cote	Kim Larsson
Waseca	Rochelle Poehler	Diana Hoffman
Washington	Matt Nelson	Kim Lantto
Watonwan	Rochelle Poehler	Diana Hoffman
Wilkin	Virginia Cote	Kim Larsson
Winona	Ashlee Macko	Diana Hoffman
Wright	Ashlee Macko	Kim Larsson
Yellow Medicine	Nichole Engeswick	Diana Hoffman

Staff (alphabetical by first name):

Compliance Specialists:

Adam Fussy, Associate Supervisor	651-539-1927
Ashlee Macko	651-539-1925
Chris Mau, Supervisor	651-539-1920
Deb Lewis	651-539-1923
Jessica Whitney	218-231-0532
Jessie Stuntebeck	218-231-0534
Judy Adamec	218-332-3024

Lee Wolfgram	651-539-1904
Matt Nelson	651-539-1924
Michael Rauscher	651-539-1926
Nichole Engeswick	507-344-7033
Peter Wilson	651-539-1921
Rochelle Poehler	507-344-7036
Virginia Cote	218-332-3028

Licensing Specialists:

Diana Hoffman	651-539-1952
Kim Lantto	651-539-1912
Kim Larsson	651-539-1913
Roxie Rolph	651-539-1914
Steve Pedersen, Supervisor	651-539-1910

Front Desk, Roseville:

Receptionist	651-539-1900
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To email staff, use this format: firstname.lastname@state.mn.us

Survey

This survey will remain anonymous. Thank you for participating. If you have questions, contact your Compliance Specialist. We would appreciate your survey response by June 15, 2020.

Survey Topic: The Board encourages a good relationship between your organization and the premises lessor.

1. Has your organization ever received pressure or influence from your lessor on the type of lawful gambling you conduct?
 Yes No
2. Has your lessor ever dictated what games to order or ordered games themselves from a distributor (for example, one themed pull-tab game over another themed pull-tab game)?
 Yes No
3. Has your organization ever received pressure from your lessor to perform certain functions, such as lessor to make deposits or other administrative gambling-related actions?
 Yes No
4. Has the lessor ever pressured your organization to make contributions to any specific group?
 Yes No
5. Has your lessor ever insisted on your organization hiring certain people to be involved in your gambling operation in order conduct gambling at that site?
 Yes No
6. Has your lessor ever threatened to terminate your lease unless your organization performs or delegates certain functions?
 Yes No

Comments (attach additional pages as needed):

Survey instructions: You may take this survey one of three ways:

1. Place an "x" by your answer, attach any comments, and mail to:
 Gambling Control Board, Attention: Survey
 1711 W. County Road B, Suite 300 South
 Roseville, MN 55113
2. Fax to 651-639-4032.
3. Go to www.mn.gov/gcb
 - Select the "Publications" tab and then select "Gaming News"
 - Click on the "Take Survey" link

Trends in Lawful Gambling Gross Receipts

	FY 2020	% change	FY 2019	% change	FY 2018
Jul	\$204,134,437	15.3%	\$177,066,809	16.1%	\$152,506,562
Aug	\$215,634,693	17.4%	\$183,663,082	16.6%	\$157,537,501
Sep	\$213,472,282	17.9%	\$181,049,136	15.1%	\$157,267,692
Oct	\$225,066,820	17.6%	\$191,348,180	16.9%	\$163,641,546
Nov	\$222,875,709	19.0%	\$187,240,143	17.9%	\$158,798,256
Dec	\$223,707,781	14.5%	\$195,438,175	18.1%	\$165,535,161
Jan	\$224,174,263	20.1%	\$186,653,716	18.5%	\$157,457,893
Feb	\$230,967,032	27.7%	\$180,849,028	13.1%	\$159,859,131
Mar	\$149,074,835*	-34.2%	\$226,665,645	13.6%	\$199,446,251
Apr			\$210,627,777	15.2%	\$182,828,297
May			\$211,346,287	23.3%	\$171,369,125
Jun			\$201,377,143	14.4%	\$175,972,069
YTD	\$1,909,107,852	11.7%**	\$2,333,325,121	16.5%	\$2,002,219,485

* Lawful gambling paused March 17 due to COVID-19.

** Represents % change for Jul-Mar between FY19 and FY20.

Note: Figures are subject to change due to amended, corrected, or late tax returns.

MINNESOTA GAMBLING CONTROL BOARD

The Minnesota Gambling Control Board regulates the lawful (charitable) gambling industry to ensure the integrity of operations and provide for the lawful use of net profits. Charitable gambling may be conducted only by registered, nonprofit organizations.

Minnesota
Gambling Control Board
Suite 300 South
1711 West County Road B
Roseville, MN 55113

Roseville 651-539-1900
 Fergus Falls 218-332-3024
 218-332-3028
 Hibbing 218-231-0532
 218-231-0534
 Mankato 507-344-7033
 507-344-7036

Website: www.mn.gov/gcb

The following holidays
will be observed:
May 25 and July 3, 2020.

Minnesota's Bookstore

651-297-3000; 1-800-657-3757
www.comm.media.state.mn.us

Department of Public Safety Alcohol & Gambling Enforcement

651-201-7500, ext. 3
www.dps.mn.gov

Department of Revenue

Lawful Gambling Tax Unit
 651-297-1772

Email:
lawfulgambling.taxes@state.mn.us
www.revenue.state.mn.us/gambling-taxes

Internal Revenue Service

Questions: www.irs.gov or
 1-800-829-1040
 Forms: www.irs.gov/forms-pubs
 or 1-800-829-3676

Minnesota Problem Gambling Helpline

1-800-333-HOPE

www.getgamblinghelp.com